



the Conduit

Minority and Women's Business Enterprises Division

Tools of the Trade

The links below provide you with step-by-step information for doing business with the State of Indiana. Utilize these tools to help you get those contracts!

- [Doing Business with the State: A How-To Guide](#)
- [Procurement](#)
- [Public Works](#)
- [Indiana Department of Transportation \(INDOT\)](#)

Roundtable Connection: Just Around the Corner

On July 15, 2008, the MWBE Division will host its biggest business networking event of the year, **Contact to Contract: Roundtable Connection**. Registration closed in late June, and our event is at capacity! In anticipation of the big day, the MWBE Division has been busy matching the more than 55 different buying organizations with nearly 200 certified MBE and WBE companies.

Note: Unfortunately, due to the tightly scheduled nature of the event, the MWBE Division cannot accommodate late registrations.

See you on the 15th!

Indiana Government Center public entrances reduced

On July 21, 2008, the Indiana Department of Administration and Indiana State Police, at the recommendation of the State's Counter-Terrorism and Security Council, will implement secured entry at Indiana Government Center's North and South buildings

What's this mean to the Public?

In short, fewer entrance options. Similar to controlled entry at the State House, the public must enter IGC buildings through a designated public entrance. As of July 21, public entrances to Indiana Government Center will be as follows:

- South Building: 302 W. Washington St. (the eastern-most Washington St. entrance).
- North Building: Robert D. Orr Plaza (the center set of doors).

To facilitate weapons restrictions, these entrances will be equipped with metal detectors and screening devices that are monitored by Indiana State Police Capitol Police, the same process that has been in place at the State House since the summer of 2007. **Please allow plenty of time to get to through these secured entry points, especially if dropping off time-sensitive bids. The busier the day, the longer it may take to enter Indiana Government Center.**

Note: To help everyone navigate to these new entrances, directional signage is being installed outside of both the North and South buildings.

Purdue University hosts Construction Connection

On June 25, 2008, Purdue University's Office of Supplier Diversity Development hosted the "Construction Connection" at the Madame C. J. Walker Theatre in Indianapolis. In addition to networking opportunities, Construction Connection

attendees received updates on [The Mackey Project](#).

The Mackey Project offers bid opportunities to Minority and Women's Business Enterprises interested in becoming involved in the renovation and additions to Mackey Arena on Purdue University's West Lafayette campus.

For more information on bid packages and dates email: info.mackey@davisassocindy.com.

Searching for Opportunities for Your Company?

Have you visited the [MWBE Contracting Opportunities](#) page on the [Minority and Women's Business Enterprises](#) website lately?

In the May issue of *The Conduit*, we told you that a new feature that allowed companies to subscribe to updates was coming. That feature is now here! By subscribing, you will receive notifications of new opportunities as soon as they are posted to the site.

In addition, the Minority and Women's Business Enterprise Division continues to look for ways to increase the range of contracting opportunities offered. This month, the MWBE Division, in conjunction with Purdue University Supplier Diversity Development, has added links to Purdue's [purchasing](#) and [construction](#) opportunities to the website.

Continue to monitor the site and watch for other changes as we work to increase potential contracting opportunities for Minority- and Women-owned firms.

Upcoming Events

July 15, 2008

Contact to Contract: Roundtable Connection
Indiana Government Center South, Convention Center
401 W. Washington St., Indianapolis
8 a.m. to 2 p.m.

The 2008 Business Diversity Series is held in conjunction with Indiana Black Expo's Indiana Black Business Conference. Indiana Black Expo's 38th Annual Summer Celebration is July 10- 20, 2008. This year's Business Diversity Series sponsors include six of Indiana's State Institutions of Higher Education.





September 3 & 4, 2008

The Women's Business Development Center (WBDC) - 22nd Annual Entrepreneurial Woman's Conference. Location: Chicago's Navy Pier

[Event and Registration Information](#)

Welcome-and Welcome Back!

The following Indiana Companies have been newly certified or re-certified as of June 2008:

Above And Beyond Services, Inc.	Indianapolis	IN	MBE
Another Level Cleaning Services	Indianapolis	IN	MBE
Associated Reporting, Inc.	Indianapolis	IN	WBE
Baldazo Construction LLC	Indianapolis	IN	MBE
BAR Flooring Inc.	Fort Wayne	IN	MBE
BlackJack Uniforms	Valparaiso	IN	WBE
Blinds and Designs	Decatur	IN	WBE
Bucher & Christian Consulting, Inc.	Indianapolis	IN	MBE
Chrysalis Consulting, LLC	Carmel	IN	WBE
Courtney Material Handling, Inc	Mishawaka	IN	WBE
DECANO Inc	Columbus	IN	MBE
DLZ Indiana, LLC	Indianapolis	IN	MBE
DLZ Industrial, LLC	Burns Harbor	IN	MBE
Franklin Drywall, LLC	Jeffersonville	IN	MBE
Global Insurance Managers, Inc.	Indianapolis	IN	WBE
Integra Management & Business Services,	Indianapolis	IN	WBE
Integrated Environmental Solutions, Inc	Gary	IN	MBE
Kennedy Expressline Inc	South Bend	IN	WBE
KPG Global Enterprises, LLC	Fishers	IN	MBE
Macy Elevator, Inc	Macy	IN	WBE
Marque Consulting Engineers, LLC	Noblesville	IN	WBE
Marr & Associates, Inc.	Columbus	IN	WBE
Mathews-Purucker-Anella, Inc.	South Bend	IN	WBE
McDonald/Cagen, Inc.	Valparaiso	IN	WBE
Modern Drug Testing Services, LLC	Indianapolis	IN	WBE
Nation One Security	Indianapolis	IN	MBE
Neighborhood Development Associates, LLC	South Bend	IN	WBE
Nellis Landscape Inc	Evansville	IN	WBE
Outfox Consulting, Inc.	Carmel	IN	WBE
P B and J Design, Inc.	Indianapolis	IN	WBE
Pinnacle Equipment Company, Inc.	Indianapolis	IN	MBE
Promotional Avenues, LLC	Indianapolis	IN	WBE
Re-Construction Services, Inc	Brazil	IN	WBE

Regional Companies, LLC		Crown Point	IN		WBE
S. Davidson, LLC		Indianapolis	IN		WBE
School Zone LLC		Indianapolis	IN		MBE
Smoot Construction, LLC		Indianapolis	IN		MBE
Statewide Trucking, Inc.		Fort Wayne	IN		WBE
Stephen J. Christian & Associates, P.C.		Indianapolis	IN		MBE
The Spanish Connection, LLC		Indianapolis	IN		MBE
The Watts Connection, Inc.		Indianapolis	IN		MBE
Vignesh Technological Solutions Inc		Indianapolis	IN		MBE

For more information on these companies please see the [Certification List](#) on the Minority and Women's Business Development website.

Committed to Participation